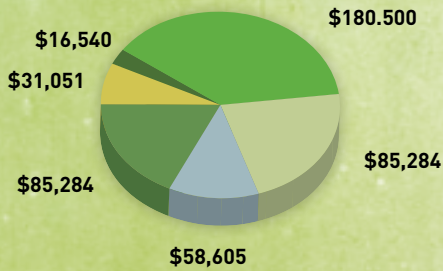




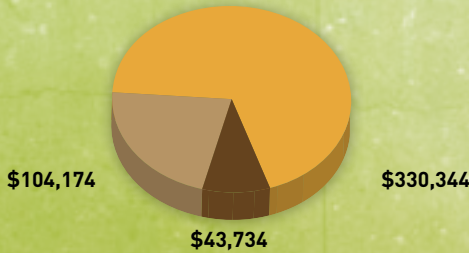
**BAY AREA
WILDERNESS
TRAINING**

FINANCIAL STATEMENTS



REVENUE

- Corporations 3%
- Individual Donations 22%
- Fee for Service 12%
- Special Events 7%
- Grants 38%
- Climbing for Kids 18%



EXPENSES

- Program 69%
- Development and Fundraising 22%
- General and Administrative 9%

BALANCE SHEET

FYE 12/31/2008¹

ASSETS:

Cash	49,760
Accounts Receivable	11,295 ²
Grants Receivable	42,500
Prepaid Expenses & Other Assets	47,803
Furniture, Fixtures & Equipment	400,448 ⁴
Pledges Receivable ³	26,252
Total Assets	578,058

LIABILITIES:

Accounts Payable & Accrued Expenses	18,112
Notes Payable & Other Liabilities	56,667 ⁵
Total Liabilities	74,779

NET ASSETS:

Net -Assets, Unrestricted	503,279
Total Net Assets	503,279

TOTAL LIABILITIES & NET ASSETS 578,058

¹ Audited by Le, Ho & Company, LLP
² Does not include future revenue from already registered Climbing for Kids climbers
³ Net of allowance for doubtful accounts
⁴ 2008 accounting includes outdoor equipment not included in the previous financial statements
⁵ Predominately liabilities to produce future CFK climbs for registered climbers

ANNUAL REPORT

2008

STAFF AND VOLUNTEERS

STEERING COMMITTEE

- Todd Carpenter**
Wilson Sonsini Goodrich Rosati
- Alison Gooding**, Secretary
Development Consultant
- Jill Greenblatt**
College Access Foundation
- Matt Hitchcock**
YMCA Richmond
- Laura Lifland**
Union Bank of Switzerland
- Michael Mitrani**
Volunteer
- Junaid Mohiuddin**
Symantec
- David Scott**
Frog Design

Gianluca Signorelli
MMA Renewable Ventures

Ron Soto
California Youth Outreach

Eri Suzuki, Chair
East Bay Regional Park District

Sigal Wilnai Tzoore
Henry Coe State Park

Dan Zucker
Autodesk

Note:
As BAWT is a fiscally sponsored project of Earth Island Institute (EII), the EII Board of Directors is BAWT's legal governing body.

ADVISORY COMMITTEE

Jim Bois D'Eghien
Gregory Backpacks

Sue Harvey Brown
Merrell

Dave Cozzone
Princeton Tec

Ari Derfel
Back to Earth

Herbert Kohl
Author and Educator

Barbara Hudler-Cella
California State University, East Bay

Doug McConnell
openroad.tv

Dave Perella
Outdoor Research

Cici Shick
Outside magazine

Page Tompkins
HOME Project & Bay Area School of Enterprise

David J. Witt
Kaiser Permanente

Len Zanni
Big Agnes Sporting Goods

STAFF

Clifford Agocs
Climbing for Kids Coordinator

Chelsea Griffie
Program Director

Kyle Macdonald
Founder & CEO

Roger Miller
Executive Director

Terry Nail-Williams
South Bay Program Manager

Michael Mitrani
Outreach Coordinator

Zak Klein
Camping at the Presidio Coordinator

Grace Malango-Blake
Camping at the Presidio Program Assistant

INTERNS

- Elyzabeth Dehapiot
Taryn Leffew
Carey Myslewski
Caroline Reissenweber
Mavis Yang
Kellye Sweitzer
Dwight Bussman
Tasheanna Barrow
Rich Sayers
Ben Keating
Liz Wigylus
Theresa Adamo
Brooke Johnson
Hideo Ikeda
Allen Wagner
Jessica Arm
Grace Malango-Blake
Marcela Araujo
Jamie Kozono

AMY CHAMBERLAIN SCHOLARSHIP

- Marilyn Kincaid
Marya McGinn
Steve Wilbur
Andrew Wyckoff

COMMITTEES

CLIMBING FOR KIDS

- April Yamaichi
Cliff Agocs
Aaron Schwab
Laura Lifland
Sigal Wilnai Tzoore

STRATEGIC PLANNING

- Darby Davenport
David Scott
Brian Shenson

MARKETING & DEVELOPMENT

- David Hicks – Co-Chair
Gita Pabla – Co-Chair
Dan Zucker – Co-Chair
Karen Righthand
Alison Gooding
Matt Hitchcock
Jon Cheek
Shelley Hardeman
Rich Sayers
Lynette Cravens
Kate Pierce-Cary
Laura Walpert
Nicole Catalano
Kristy Graves
Lilli Keinänen
Erin Miller
Michael Mitrani

WEB TEAM

- Andrew Mardesich
Damien Scogin
Tom Skelly

GEAR ROOM

- Scott Gater
Yu Kuwabara
Jonathan Chan

FACULTY

- Leigh Claxton
Leonard Daughenbargh
Lisa Foster
Aaron Gilbert
Jill Greenblatt
Jeff Houston
Kingston Louie
Kyle Macdonald
Cisco Martin del Campo
Terry Nail
Elizabeth Sy
Brett Wilson
Mike Yoshioka
Amy Matarazzo
Elokin Cheung
Jeff Houston
Christian Hackbarth

PROGRAMMING

- Jen Antonuccio
Jennine Cohen
Aaron Gilbert
Jill Greenblatt
Matt Hitchcock
Jeff Houston
Yu Kuwabara
Kiyomi Noguchi
Evan Raymond
Karuna Schweig
Cheryl Scott
Eri Suzuki
Elizabeth Sy
Fele Uperesa
Madeleine van Engel



INDIVIDUAL DONORS

1/1/2008-12/13/2008. For a complete list of the 2,007 donors who contributed to BAWT, see www.bawt.org/2008-annualreport.pdf

\$10,000 and up

Anonymous
David Kim
Michael Mitrani
& Frannie Roche
Sigal Wilnai Tzoore

\$5,000 - \$9,999

Laura Lifland
Dan & Lisa Martin
Roger Miller
& Jennifer Jackson
Jamie Morris

\$1,000 - \$4,999

Anonymous
John Eric Bartko
Phyllis Bedford
Mark Burns
Kerry Tepperman
& Kimo Campbell
Todd Carpenter
Eu-Tiong Chua
Marlys Costain
Daniel Cotter
Michael Crane
Darby Davenport
& Aaron Anderson
Francois
& Rosamond Delori
Brian Denicolo
Krikor Didonian
Dennis Farrey
Julie Giles
Alison Gooding
& Daniel Bridgeman
Martha Hancock
Andrew Keeler
& Sharon Gillenwater
Frank
& Marimarie Konicek
Jean & John Lifland
Steve Little
Panna Lossy
Richard & Kathy Louv
Linda Lyman
Trudy Macdonald

Teresa Maratakulam
Brent McDonald
Mark & Betsy Mertens
Maya Naylor
Jesse Oakes
Julie & Will Parish
Jed & Jill Paulson
Carol Pfister
Ron Pierce
Margaret & Dwyer Roche
Gilda Rosen
Brian Shenson
& Emily Ross
Stephen Sherman
Richard Soto
Michael Stars
Drs. Stewart, Koksall
& Perkins
Anders Glans & Eri Suzuki
Charlotte von der Hude
John Waggoner
Pamela Whitting
Anne Wilbur
William Wilson III

\$500 - \$999

Tariq Ahmad
Jo Anderson
Jen Antonuccio
& Michael Colombo
Tone Bringa
Nicholas Brown
Ilkay Can
John & Susan Chamberlain
Gina & Michael Ciccirelli
Tina Coleman
Al Collins
Angela Craig
Woodrow & Sherry Cullop
Sanat Kumar Dhir
Camille & Richard Dietz
Ara Dumanian
David Epstein
Carl Fagerlin
Tamara Fraizer
Amy Frost
Peter Galbraith
Steve Gee

Richard & Mariela Gerstein
Jimmy Goetz
& Leslie Thorndike
Alison Gooding
Tom & Nancy Herr
John Hitchcock
Jeff Houston
Nancy Howe
Robert Hwangbo
Doug Johnson
& Ratna Amin
Henry H.
& Margaret E. Jones
Stephanie Kane
Jillian Kinney
Seth LaForge
Logan Lahey
Alex Lopez
Kevin McKale
Kimberly McMorro
Mark Mertens
Sonja Micocci
Monica Miller
John & Laura Miller
Marily Bancel
& Rik Myslewski
Jeremy Netka
Artura & Teresa Olivera
Haim Pizam
Elsie Porter
Charles Pulaski
Linda Pulaski
Chad Quarrey
Kara Richardson Whitely
Robert Ross
Cheryl Scott
Shirley Shaw
Joan Silverstein
Ron Soto
Carlos Stoughton
Virginia & Roger Summit
Chor Hiang Tan
Adam Thomasson
Barbara Walker
Richardson Watkins
Rose Watson
Kimberly & Brian Wirtz
Andrew Wyckoff

Cristina Zadroga
Dan Zucker
Shelley & Kenneth Zucker
Hans Zwart

\$250-\$499

Rachel Anderson
Timothy Andres
Oliver Appleton
Jane & Charles Banta
Gay Barclay
David Barkan
Rod Batycky
Judy Bloom
Mike Bowen
Roberta & Peter Braun
Nancy Cardinet
Jeff Carlock
Francis
& Beth Chamberlain
David Chan
Nik Chanda
John & Melanie Clarke
Mary Combs
Kate Connally
Mary Corley
Larry Costain
Marge & Charlie Costello
Amy & Jeff Crowe
Barry Cummings
Chris Daigle
Rajeev Darolia
LaMonica Daryle
Mark Dellamano
Marie Delloue
Tom Derry
Jayne Devencenzi
Charles Dicke
Nicki Dugan
Elizabeth
& Peter Dumanian
Kevin Durkin
Art & Toni Dwyer
Ellen & Thoms Ehrlich
Craig Elliott
Sam & Bea Ellis
Joshua Ets-Hokin
James Farina

Mike Fitzgerald
Jim & Meg Fletcher
Sabrina & John Foster
David Freeman
Jennifer Gee
Janet Gilbert
Robert Gillespie
Mary Beth Glotzbach
Sharon Goldfarb
Terence Graunke
Gregory Gretsck
Jeff Grote
Jon Hallgrimson
Jahayra Harrell
Michael Headley
Leigh Henman
Scott Holder
John Houston
Josh & Maria Hudnut
Nathan Jackson
& Rosanne Calbo-Jackson
Daniel & Teresa Kim
Charles Kurtzman
Richard Lai
Nick Livanos
Andrew Loughlin
Chad Martin
John McGlynn
Vanessa Mendillo
Russ Messing
& Arlene Naschke
Junaid Mohiuddin
Joyce Mordenti
Mark Morey
Adom Moutafian
Charlotte Myslewski
William Neeland
Derek Nelson
P. A. Nelson
Duke Niedringhaus
Eric Oransky
Eddie O'Rourke
Chet Ozgen
Margot Parker
Daniel Pirigyi
Glen & Barbara Reed
Karen Righthand
Laura Sanders

Deborah Schneble
Lilia Scott
David Scott
Beverly Scott
Josh Silverman
Amy Silverstein
Nigel Sinclair
Gary & Janice Smith
Joshua Sondheimer
Daniel Stright
Brad Studt
Carol Suveda
Eri Suzuki
Stefanie Thompson
Leslie Tick & Jim Fisher
Sara & Conrado Vellve
Vladie Viltman
Mabsie Walters
Sarah Ward
Brian Warshawsky
Jonathan Watson
Maurice Werner
Diana Wheeler
Nathan White
Judy & Steve Wiley
Jonathan Willy
Scott Wilson
Lorraine Woodruff-Long
& John Long
Lynda Wozniak
David Zimmerman
Dan Zucker

MONTHLY SUSTAINING

DONORS

Terrance Amster
Nicholas Brown
Haley Ciborowski
Darby Davenport
Marie Delloue
Trudy Macdonald
Roger Miller
Monica Miller
Emily Peck
Cheryl Scott
Brian Shenson
Pandora Thomas
Leslie Tick

CLIMBING FOR KIDS

CLIMBERS 08-09

Josh Bergren
Lois Bukowski
Tony Farley
Kristy Graves
Norm Hann
Geoff Horne
Emily Howe
Nicole Mason
Jeff Mertens
Shane Shooter Nelson
Robert Praul
Brent Ross
George Scharffenberger
Aaron Schwab
Justin TerAvest
Sebastian Teunissen
John Waggoner
April Yamaichi
Lutz Goedde
Brooke Johnson
Douglas Linton
Jennifer McDonnell
Sonja Micocci
Sonja Micocci
Tom Passarella
Leo Simon
Kristen Stanton
Judith Wenz
Robert Wilcox
Swan Workman

**BIG THANKS
TO ALL DONORS!
WE COULDN'T DO IT
WITHOUT YOU!**

FOUNDATIONS & BUSINESSES

Adobe Foundation
AIG Matching Grants Program
Amos & Ruth Wilnai Foundation
Anonymous [2]
Applied Materials Foundation
Bay Area Sports Hall of Fame
Brickyard Family Fund
California Cutting & Sewing
Dan & Micki Chapin Fund
Charles Schwab Foundation
Community Crime Prevention Associates
George L. Daudelin Scholarship Fund
Dell Direct Giving Campaign
Deutsche Bank Americas Foundation
eBay
Electrolysis Clinic by Marjan
ERM Company Foundation

Eucalyptus Foundation
Goldman, Sachs & Co.
Lisa & Douglas Goldman Fund
The William and Mary Greve Foundation
HyperActive
I Do Foundation
Iron Springs Pub & Brewery
Kantor & Godwin, PLLC
Keker & Van Nest, LLP
Ken & Sue's
The Stanley S. Langendorf Foundation
Martin Family Foundation
McKinsey & Company
Merck Partnership for Giving
MHA Petroleum
Penco Precision

Pfizer Foundation Matching Gifts
PG&E Corporation Foundation
Potrero Nuevo Fund
Putnam Foundation
Quattro Holdings
REI Foundation
San Francisco Foundation
Schow Foundation
Shaffer Auction Services
Strong Foundation for Environmental
Values
VanLobenSels/RembeRock Foundation
Whole Foods Market - Franklin
Dean Witter Foundation
Youth Opportunities Legacy Fund

**10,000
YOUTH
OUTDOORS**

**2008
IN NUMBERS
LEADERS TRAINED: 132
YOUTH SERVED: 2,088**

